

HOPE COLLEGE

HOLLAND, MICHIGAN 49423



November 9, 1979

Ms. Anne Cecil
 Radio Shack
 55 East 8th Street
 Holland, MI 49423

Dear Ms. Cecil:

Hope College plans to purchase 9 TRS-80 computers, upgrade a previously purchased TRS-80, and also purchase some peripheral equipment. We would like to have you bid on the following equipment.

	List Price
9 Level II 4k @ \$619 <u>or</u> 9 Level II 16k @ \$849	\$5571 or \$7641
1 TRS-80 System Carrying Case Set @ \$69	\$69
10 Expansion Interface with 0 RAM @ \$299	\$2990
2 RS-232-C Serial Interface Board @ \$99	198
2 TRS-80 Telephone Interface II @ \$199	389
	\$9,226 or \$11,296

In addition for personal use we would like to order 1 cassette recorder, 1 expansion interface with 0 RAM, and 1 monitor. Could we include these three items at the same discount as the College purchased equipment?

We are purchasing this equipment with partial funding through a grant proposal under my direction. I will be signing the purchase order for the equipment. I am a Tandy Corporation Shareholder and thus received a coupon entitling me to a 10% discount on all items ordered on a single sales slip, including sale-priced items. May that coupon be used for this purchase?

I look forward to hearing from you. I certainly hope that your bid is competitive because we would prefer to purchase this equipment locally.

Sincerely yours,

Elliot A. Tanis

Elliot A. Tanis
 Chairman

EAT/lm

November 23, 1979

Mr. Elliot A. Tanis, Chairman
Department of Mathematics
Hope College
Holland, MI 49243

Dear Mr. Tanis:

Thank you for your letter of November 9 which has been forwarded to this office by Anne Cecil of our East 8th Street store in Holland. Quote prices, good until 2/22/80, follow:

<u>Cat. No.</u>	<u>Description</u>	<u>Qty.</u>	<u>Unit Price</u>	<u>Extension</u>
26-1056 or	TRS-80 16K Level II	9	\$ 764.10	\$6,876.90
26-1054	TRS-80 4K Level II	9	557.10	5,013.90
26-500	Carrying Case	1	62.10	62.10
26-1140	0-K Expansion Interface	10	269.10	2,691.00
26-1145	RS232C Board	2	89.10	178.20
26-1171	Telephone Interface II	2	179.10	358.20
			Total (with 26-1054)	\$8,303.40
			Total (with 26-1056)	\$10,166.40

The above prices are contingent upon a minimum of 9 microcomputers (26-1056 or 26-1054) appearing on one purchase order. With that qualification, any quantity of any item of peripheral equipment/software/furniture ordered on the same P.O. would enjoy the same discount structure. However, be advised that the video monitor (separately) is no longer offered for sale.

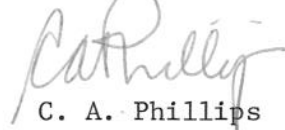
With reference to your question concerning use of your Tandy Corporation shareholders discount entitlement, the terms of the 10% shareholder's discount are broad enough so that you can take advantage of this additional discount on behalf of the school. I would remind you that this privilege expires on December 24, 1979.

Terms are Net 10 Days. Delivery information:

Carrying Case, 26-500	60-90 days A.R.O.
RS232C Board, 26-1145	30-60 days A.R.O.
Telephone Interface, 26-1171	30-60 days A.R.O.
All other items	15-45 days A.R.O.

If this quote results in the award of a contract to Radio Shack,
please forward your purchase order to my personal attention.

Very truly yours,

A handwritten signature in cursive script, appearing to read "C. A. Phillips".

C. A. Phillips
Senior Vice President

CAP/mc

cc: B. Bourland, VP
T. Roxburgh, RM
K. Conn, DM
A. Cecil #6924